

Rasco News

A **DOVER** COMPANY

Steadily Aspiring Rasco Moves On Top

„There’s life in the old dog yet.“ Despite of the constantly decreasing market trend and the weak forecasts of the semiconductor equipment, Rasco had one of its best quarterly booking results in the last two years.

After a turbulent and painful first quarter in 2008 with significant organizational changes and weak revenues, it is a matter of fact that Rasco is back again, faster, smarter and more successful than ever before.

The monthly bookings exploded, especially in June, when they hit a new record since June 2006, which leads to a comfortable backlog for the next months.

Many orders for SO1X00 handlers from existing customers, a growing customer base in China, orders for the SO2000 and the new SO2800 8-Contact-Site Handler, for the TestIn-Strip Handler SO3000 and for the SO2000 Dual Temperature Handler, new design of upgrades and MEMS applications - these are only some success

stories of the last months and evident indications that a fresh wind is now blowing through Rasco.

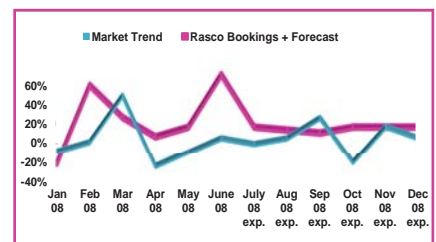
It seems that Rasco has got the role of an important niche player in the handler market, providing smart high-tech solutions for dedicated customer requirements. New projects are already in the loop.

Today’s research is tomorrow’s growth, this is Rasco’s innovation concept to guarantee the future success.

It is not only the actual situation which makes Rasco very confident but much more the fact that we are very well prepared for the next handler generation, providing highest performance combined with maximum cost-efficiency.

These are the best qualifications to present ourselves furthermore as a flexible and reliable business partner, to find the best solutions for our customers and to fulfill our mission statement:

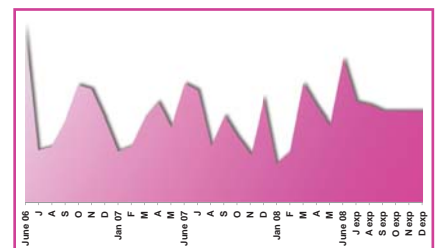
„Hard to beat - easy to handle“.



Monthly growth 2008 Gravity Feed and TIS: Market trend (VLSI) vs. Rasco



Percentage change 2007/2008



Bookings Rasco June 2006 to December 2008 (exp.)

MEMS Applications Overview

Rasco answers to the growing demand for MEMS applications on the market with a big variety of contactors for SO as well as for QFN devices.

MEMS applications are available for:

1. Magnetic sensors: Hall & GMR

- a) Hall contactors with coil or permanent magnet for magnetic field measurement of devices with magnetic sensors.
- b) Applications of the GMR effect in magnetic field sensors

2. Pressure sensors

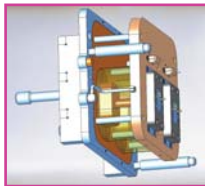
Kelvin contactors for pressure sensor device test up to 10 bar with permanent pressure control during test

3. Optical sensors

Optical sensor test by directing a light source to the device with a reflecting prism

4. Acoustic sensors

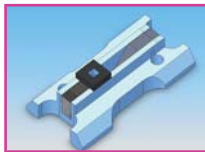
Customer specific solutions available



Hall Contactor with coil



Contactor pressure sensor



Plungerhead with prism

- Customer Benefit:**
- Extremely high measurement accuracy, also at tri-temp test
 - Customer specific solutions for nearly every application

International Salesmeeting (ISM) & User Meeting 2008

The ISM and the European User Meeting are two of Rasco's traditional annual events in the Kolbermoor Headquarters, taking place from July 3 to 5 this year.

Besides sharing various handler topics it was a good opportunity for our customers to see Rasco's latest product developments, e.g. the SO2800.

One of the ISM highlights is the „Salesman of the Year Award“. This time the winner was Gino Z. David, Senior Sales Manager in the Philippines, being awarded for the excellent job he did in his territory last year.



Gino Z. David receiving the award from Alex Waldauf, Vice President Sales & Marketing

Semicon Singapore 2008

From May 5 to 7 Rasco was exhibitor at the Semicon Singapore 2008.

Rasco successfully presented its new SO2800 8 Contact Site Handler, especially with regards to the growing QFN market. All our Asian key customers visited the booth and were very impressed of the performance of the new product. In total more than 7500 people joined the Rasco booth during these 3 days.



Rasco booth at the Semicon Singapore

Rasco Asia

New Sales Manager for Singapore, Malaysia & Indonesia: Leow Wee Hock



We cordially welcome Mr. Leow Wee Hock, who joined Rasco on July 1, as new Sales Manager, responsible for the Rasco accounts in Singapore, Malaysia and Indonesia.

He has an excellent knowledge of the handler business, working in leading positions of project development, design and application engineering at several handler companies before. His longterm experience in sales and customer support will be a great benefit for his job at Rasco.

We are looking forward to a good and successful cooperation with Leow Wee Hock in the worldwide Rasco team.

Rasco Asia

**Semicon Taiwan 2008
September 9-11
Taipei World Trade Center**

Rasco presents its actual highlight, the SO2800 8-Contact-Site Handler.

**You are cordially welcome to visit
Rasco in hall 1,
booth #1920**

NEWSFLASH

New Vice President Sales & Marketing: Alex Waldauf

End of May, Alex Waldauf has been appointed Vice President Sales & Marketing, replacing Carsten Wirth who has resigned from Rasco. Alex Waldauf has already successfully been working at Rasco as Product Line and Project Manager for many years.